

# Fast 5 on Friday

NEWS AND NOTES BROUGHT  
TO AGENTS EXCLUSIVELY FROM



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Good oral health is important to your physical health. It's associated with serious medical conditions including heart disease, stroke, and premature birth. That's why Dental Insurance is one of the most requested insurance products out there. Unfortunately the products don't always meet the consumer's expectation. REGISTER HERE we'll show you a simple, easy, and affordable way to solve this dental dilemma for your clients.

2

According to the CBO, the number of people uninsured is set to rise to 30 million this year, 32 million next year, and to 35 million after that. So why are our Major Medical sales going through the roof?! It's because our solution is solving the health care dilemma. To find out more, REGISTER HERE for our upcoming training.

3

According to this recent study, 72% of Americans who declared bankruptcy due to health care costs had health insurance. The fact is that Americans cannot afford their deductible and coinsurance. That's why our agents eliminate them for their clients and still keep their premiums low, along with a broad selection of providers. REGISTER HERE for an upcoming training webinar to learn more.

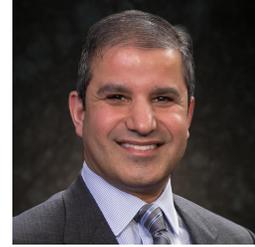
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One of the most dangerous things we do is simply driving our car around town. While most carry car insurance, the costs of health care can be way more significant. Recently NFL player Jason Pierre-Paul was in a car accident in his \$350,000 Ferrari that will take him out for the entire 2019 NFL season. While most of our clients are not driving Ferraris around, a simple car accident can be just as devastating to their paycheck. Our agents know how to provide Major Medical coverage that would cover the bills **and** provide the extra protection needed in the case of an accident. Please REGISTER HERE to find out more.

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There are many experts in our industry that have advice on how to generate prospects, but it's not always as easy as it sounds. In fact, the #1 reason agents don't make the money they want to make is that they don't see enough people! That's why our agents know that Leads are an important tool in generating new customers. REGISTER HERE to attend our upcoming webinar to learn more.

The Fast 5 on Friday is written each week by Andy Dastur, CLU, CFP, who has over 25 years of experience in the life, health, Medicare, and financial services industry. For more information, check him out on [LinkedIn](#).



North American Life Plans is a national, independent insurance marketing organization that provides products, training, and support to life and health insurance agents, and financial professionals working in the healthcare market.

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